



PARTNERS FORUM SPRING

Washington, DC

June 16-19, 2010

INPACT Americas
PO Box 495
Frederick, Maryland 21705
Tel: +1.301.694.8580 Fax: +1.301.694.5804

Website: www.inpactam.org
Email: inpactam@inpactam.org

Registration Information

Registration Fees:

1st Delegate from INPACT Americas Firm..... Pre-Paid
(Fee included in annual dues)
All Other INPACT Delegates \$500
Guests Evaluating Membership Fee Waived

Cancellation Policy:

Refunds are not available on registration fees which are a part of annual dues. For all other registration fees and for optional social events, refunds will be made until May 13, 2010, less a \$50 cancellation fee. Due to non-refundable commitments made by INPACT, we cannot offer refunds after this date.

All registrants are responsible for any hotel cancellation fees as per the hotel policy, whether the cancellation is made by INPACT or by the registrant. Conference registrations are fully transferable but hotel reservations may not be.

For more information regarding these policies, to request a refund or to register a complaint, please contact INPACT Americas at +1.301.694.8580.



INPACT Americas is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417 or by visiting the Website: www.nasba.org

Airport and Airline Information

Ronald Reagan National Airport (DCA)

1 Aviation Cir
Washington, DC 20001

Tel: +1.703.417.8000

Website: www.metwashairports.com

Distance to hotel: 4 mi or 10 mins.

Dulles International Airport (IAD)

1 Saarinen Cir
Dulles, VA 20166

Tel: +1.703.572.2700

Website: www.metwashairports.com

Distance to hotel: 28 mi or 40 mins.

Baltimore-Washington International Airport (BWI)

7590 Friendship Road
BWI Airport, MD 21240

Tel: +1.410.859.7111

Website: www.bwiairport.com

Distance to hotel: 35 mi or 60 mins.

Fields of Study (Recommended CPE Credit):

Business Management & Organization..... 13.5 Credits

Recommended Total

Number of CPE Hours: 13.5 Credits

Prerequisite/Advance Preparation:

The conference prerequisite is partner level experience in management of an accounting practice or commensurate knowledge/training at a senior, non-partner level.

Conference Objective:

This conference is directed to accounting firm principals and is designed to teach principles and skills necessary in the successful management of an accounting practice.

Participants will learn:

- to use financial statistics in managing their practice
- improve profitability in their firm
- loss prevention and risk assessment strategies
- how to enhance management effectiveness through delegation

Instructional Method:

Group – Live

Level of Knowledge:

Advanced

Primary carrier:

US Airways

Tel: +1.800.428.4322

Web: www.usairways.com



Primary carrier:

United Airlines

Tel: +1.800.864.8331

Web: www.united.com



Primary carriers:

AirTran Airways

Tel: +1.800.247.8726

Web: www.airtranairways.com



Southwest Airlines

Tel: +1.800.435.9792

Web: www.southwest.com



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Accommodations

L'ENFANT PLAZA HOTEL

480 L'Enfant Plaza, SW
Washington, DC 20024

Tel: +1.202.484.1000

Fax: +1.202.646.5060



Website: www.lenfantplazahotel.com

Discover the comfort and the unsurpassed convenience of L'Enfant Plaza Hotel. Nestled just steps from the National Mall, Smithsonian Museums, and the Monuments, this downtown Washington DC hotel offers a truly unmatched location. Explore the wonders of the city by Metro Subway line—with a station directly below the hotel.

Cancellation Policy: Reservations must be cancelled by 24 hours prior to first day of stay to avoid a fee.

Hotel Valet Parking: \$18* daily or \$30* overnight with in and out privileges. *Valet prices subject to change without notice.

Deluxe Room Rate: \$215+tax Single or Double
INCLUDES COMPLIMENTARY INTERNET

Check-in: After 4:00 pm

Check-out: By 12:00 noon

Hotel Concierge: The concierge desk is located in the front lobby and available from 8:00 am – 11:00 pm M-F and Sat. morning.

Special Features: Roof top pool open year-round, 24-hour fitness center with free weights, cardiovascular and strength systems, in-room spa services, full service Business Center, three restaurants and two bars, Double Sealy Dynasty Plush Pillowtop Bed, wireless high-speed Internet, Marble bathroom, entertainment center, large work surface, in-room safe large enough for laptops, all non-smoking rooms, hairdryer, iron, ironing board.

Transportation Options



SuperShuttle

Tel: +1.800.258.3826

Website: www.supershuttle.com

SuperShuttle passengers share the ride with others going in their direction in one of their comfortable blue vans. Advanced reservations and pre-payment for your Washington DC airport ride take the time and hassle out of getting to and from the airport.

Includes service to and from DCA, IAD and BWI

DCA - One-Way: \$14* Addl Guest: \$10*

IAD - One-Way: \$29* Addl Guest: \$10*

BWI - One-Way: \$37* Addl Guest: \$12*



Metrorail

Tel: +1.202.637.7000

Website: www.wmata.com

Each person needs his/her own farecard or pass to ride Metrorail. A pass or farecard cannot be shared with another person.

Farecards hold between \$1.35 and \$45 and are available at fare vending machines in Metrorail stations. For more information on purchasing farecards, maps and itineraries, see the website.

A one day pass is available for \$8.30 with unlimited Metrorail travel weekdays after 9:30 am or all day on Sat. and Sun.

Fares from Airport to L'Enfant Plaza Metro Station located on the lower level of the hotel.

DCA - One-Way: \$1.75*

IAD - One-Way: \$3.00*

BWI - One-Way: \$6.90*

View website for suggested bus/train itinerary.

*All rates and fares subject to change without notice.



Avis

(AWD) #T866099

Tel: +1.800.331.1600

Tel (Intl): +1.800.331.1084

Website: www.avis.com

Make your reservation and use the Avis Worldwide Discount (AWD) number. The AWD number provides a variable percentage discount off a vehicle at the time of booking to provide you the lowest possible rate. Special conference rates are only available from one week before to one week after the conference dates.



Enterprise

SB00001; PIN "ENT"

Tel: +1.800.rent-a-car (+1.800.736.8222)

Website: www.enterprise.com

Making a reservation is easy - every day of the week, every hour of the day. You will receive an additional discount off of the lowest available retail rate when you book with code SB00001. When prompted for a PIN, enter "ENT."



Hertz

(CV) #022Q4723

Tel (US and Canada): +1.800.654.2240

Tel (Other): +1.405.749.4434

Website: www.hertz.com

To reserve your special meeting rates, please provide your CV# to your corporate travel department, or your travel agent, when making reservations on your own. Special conference rates are guaranteed from one week prior through one week after the conference dates. At the time of reservation, the meeting rates will be automatically compared to other Hertz rates and you'll be quoted the best comparable rate available.

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TUESDAY, JUNE 15, 2010

9:00 - 5:00 pm—Global Strategic Committee (GSC) Meeting

WEDNESDAY, JUNE 16, 2010

9:00 - 5:00 pm—Global Strategic Committee (GSC) Meeting (continued)

10:00 - 5:00 pm—Board of Directors Executive Meeting

1:00 - 4:00 pm—Program Committee Planning Meeting

THURSDAY, JUNE 17, 2010

8:00 - 8:30 am—Welcome and Introductions

8:30 - 12:00 noon—Economic Data Survey Report

The annual Economic Data Survey report has long been one of the highlights of the spring conference and a valuable benchmarking tool for members.

Steve Erickson will lead participants in a review of member firm financial data and facilitate an exploration of pertinent issues and operating strategies for productivity and profitability.

Member firms will have an opportunity to discuss and determine the causes vs. the effects of the financial results.

Steve Erickson
Steve Erickson, LLC

Steve is a nationally recognized consultant to accounting firms. He specializes in resolving the partner and people issues that limit the success of professional service firms.

A former managing partner of a large accounting firm, Steve knows how to work with firms to achieve long-term results. He has over 30 years experience dealing with the challenges facing public accounting firms.



12:00 - 1:00 pm—LUNCH

1:00 - 2:00 pm—Peer Support Breakout Sessions by Subject

Choose a table topic of interest taken from the Economic Data Narratives and the online survey to discuss with peers.

2:00 - 3:30 pm—Peer Support Breakout Sessions by Firm Size

Discuss topics taken from the Economic Data Narratives and the online survey with peers from similar firm sizes.

3:30 - 5:00 pm—Strategies for Improved Profitability 2011 and Beyond

Most firms are facing the challenges of downward client fee pressures, while at the same time trying to control the ever-increasing costs of staffing and running a practice.

Steve will address the reasons for the current price/cost squeeze and explain how you can immediately improve profitability in your firm.

Steve Erickson
Steve Erickson, LLC

Coaching and mentoring managing partners, other partners, and firm staff members to achieve organizational goals through personal development is Steve's passion. Through his programs, he guides the development of leadership among firm members to build strong firm profitability and long-term value.

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8:00 - 10:00 am—General Membership Meeting

10:00 - 11:00 pm—INPACT Audit / International Federation of Accountants Update

What is INPACT Audit? Why is it important?
Why is it needed?

This session will explain why INPACT Audit was developed and how it's working.

This session will also provide an update on the latest standards and developments within IFAC.

INPACT Audit, Ltd

INPACT Audit is a network of independent auditing and accounting firms who are existing members of INPACT. Member are held to high quality standards of consistent financial reporting and auditing practices.



11:00 - 12:30 pm—Malpractice Risks in a Tough Economy: A Case Study Approach

Claims against CPAs increase as the economy sours.

Explore examples of current claims against CAMICO policyholders. Plus, how firms can protect themselves to mitigate their risk today.

Ronald C. Parisi, CPA, J.D.
CAMICO

Ron services CPA firms with complex professional liability risks and exposures. Ron's work experience encompasses Big Four public accounting and professional liability underwriting and claims management.



Prior to joining CAMICO, Ron was the director of accountants liability for Fireman's Fund Insurance Company in Chicago, where he underwrote accountants professional liability insurance for Top 100 accounting firms.

12:30 - 1:30 pm—LUNCH

1:30 - 4:30 pm—If You Want It Done Right, You Don't Have to Do It Yourself!

The mark of a true leader is the ability to effectively maximize the contribution of every employee for their good and the good of the organization. Leaders are faced with the daunting task of heightening efficiency, productivity, and profitability while improving employee morale and retention. Delegation is the quintessential skill needed to accomplish this feat.

In this presentation, participants will gain an in-depth understanding of the six steps of effective delegation to help them:

- alleviate stress and burnout
- enhance management effectiveness
- elevate employee morale and retention
- heighten efficiency, productivity and profitability
- manage succession planning
- and more!

Donna M. Genett, Ph.D.
GenCorp consulting

Donna is an author, international speaker, organization development consultant and president of GenCorp Consulting.



Her twenty years of combined consulting and senior management experience makes her information highly relevant and immediately applicable. Her services of executive coaching, teamwork, organizational structuring, strategic planning and training are designed to maximize performance, productivity and profitability.

Donna earned her doctorate from the University of Kansas. She grew up in Wisconsin and currently lives with her husband in California. She enjoys sprint triathlons, golf, skiing, home remodeling and world travel.



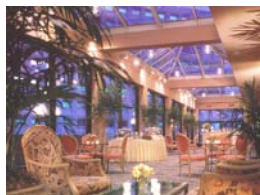
Optional Social Activities

(Please contact the office if you are traveling with children and would like assistance in finding childcare options.)

WEDNESDAY, JUNE 16, 2010

Welcome Reception L'Enfant Plaza Hotel Solarium

Join members of INPACT and their companions for an evening of informal networking.



A light supper will be available.

Time: 6:30 pm to 9:00 pm
Dress: Business Casual
Cost: \$75 per person

THURSDAY, JUNE 17, 2010

Prayer Breakfast L'Enfant Plaza Hotel LaSalle Room

Conference delegates and their companions are invited to spend a time of reflection together.

Greet the day with food and fellowship.

Time: 7:15 am to 8:00 am
Dress: Business Casual
Cost: Complimentary (but please register)

Washington Monuments by Moonlight with Dinner Meet in the hotel lobby for departure

Start the evening with a trip into Georgetown, a Washington, DC neighborhood, for dinner at La Chaumiere (pronounced 'la show me air'). With over 100 restaurants representing over 50 ethnicities, Georgetown graciously represents the exciting communities and cultures that make the neighborhood so rich.

La Chaumiere is as close as it gets to dining in a French country "inn". The unpretentious atmosphere enhanced by the central stone fireplace, wood beams and stucco walls offers a rustic and romantic escape from city life.

Create your meal by choosing one of each of the below:

Appetizer

- Caesar Salad
- Chef's Pate

Entree

- Saumon en Croute (Salmon in a puff pastry)
- Grilled Beef Tenderloin Medallions

Dessert

- Mousse au chocolat
- Crème Brulee

Indicate your choices on the registration form.

After dinner you will see Washington while bathed in light as you enjoy a narrated riding tour traveling along Constitution, Independence, and Pennsylvania Avenues.



View the Washington Monument, Capitol, and when you disembark from the coach, you can enjoy the impressive panorama from the steps of the Lincoln Memorial, and see the stirring Vietnam and Korean memorials.

You will visit the World War II memorial that is symbolic of the defining event of the 20th Century. The Memorial is a monument to the spirit, sacrifice and commitment of the American people.



Time: 6:30 pm to 10:30 pm
Please arrive a few minutes early for boarding
Dress: Business Casual
(Bring your umbrella should the weather call for it!)
Cost: \$120 per person

**Please indicate your meal choices and any food restrictions on the registration form.

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Optional Companion Activities

(Please contact the office if you are traveling with children and would like assistance in finding childcare options.)

THURSDAY, JUNE 17, 2010

Companion Breakfast L'Enfant Plaza Hotel

A great opportunity to gather and organize plans.

Time: 8:30 am to 9:45 am

Dress: Casual

Cost: Complimentary (but please register)

Washington Highlights Tour and Lunch Meet in the hotel lobby for departure

You will enjoy an exciting and informative tour that encompasses many of the city's famous historic neighborhoods and beautiful landmarks.



Take a look at the White House and visit the inspiring FDR Memorial from which you will see the Jefferson memorial.

Pass Watergate complex and proceed across the Memorial Bridge to Iwo Jima memorial.

Take a short walk through the Hall of Nations and Hall of States at the John F. Kennedy Center.



Drive down Embassy row to the Washington National Cathedral. This exceptional 14th century Gothic-style cathedral is one of the largest churches in the world.

Enjoy an elegant picnic lunch in a near-by park. Choose from either:

- Pulled Chicken Salad with Sundried Tomatoes in a Grainy Dijon Dressing; Penne Pasta with Roasted Vegetables; Soft Luncheon Roll; Fresh Fruit Salad of Strawberries, Pineapple & Seedless Grapes Tossed in a Vanilla-Orange Glaze

or

- Slow-Roasted Beef on a Baguette with Cheddar, lettuce, Tomato & a Creamy Horseradish Spread; Tempe Penne Pasta with Red Peppers & Fresh Cilantro Tossed with Dino's Southwestern Salsa; Bag of Vegetable Chips

Indicate your lunch choice on the registration form.

Time: 10:00 am to 4:00 pm

Dress: Casual

Cost: \$135 per person

(Includes entrance fees, lunch, personal tour guide, private coach and driver and all gratuities.)



SATURDAY, JUNE 19, 2010

Saturday Tour of the White House and Brunch

This tour requires 20 or more attendees and may otherwise be cancelled.



Enjoy this self-guided public tour moving from room to room at your own pace. Once inside the White House, walk along the ground-floor corridor and look through the doors of the Vermeil room and Library, walk up stairs to the State floor, and

through the East, Green, Blue, Red and State Dining Rooms and exit from the north portico lobby. A US Secret Service Tour Officer is stationed in each room to answer questions.

Depending on the tour time, brunch at a local Washington DC restaurant will be **ON YOUR OWN** either before or after the tour.

Time: Saturday Morning

Exact tour and brunch time to be confirmed at a later date

Dress: Casual

Cost: \$25 per person (Includes transportation; entrance to White House, and bus driver gratuities.)

Cost of Brunch is on your own

Prohibited Items:

Prohibited items include, but are not limited to, the following: handbags, book bags, backpacks, purses, food and beverages of any kind, strollers, cameras, video recorders or any type of recording device, tobacco products, personal grooming items (make-up, hair brush or comb, lip or hand lotions, etc.), any pointed objects (pens, knitting needles, etc.), aerosol containers, guns, ammunition, fireworks, electric stun guns, mace, martial arts weapons/devices, or knives of any size. The U.S. Secret Service reserves the right to prohibit any other personal items. Umbrellas, wallets, cell phones and car keys are permitted.

Please note that no storage facilities are available on or around the complex. Individuals who arrive with prohibited items will not be permitted to enter the White House.

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Other Recommended Activities



Many of Washington, DC's major attractions are open to the public and do not require tickets, including the museums of the Smithsonian system and the National Zoo, the National Gallery of Art and the national monuments and memorials. Washington, DC's most popular ticketed attractions, the Newseum, Madame Tussauds, US Holocaust Memorial Museum, the Washington Monument and International Spy Museum, allow visitors to avoid waiting in line by pre-reserving their tour tickets for a small fee.



It is highly recommended that you pre-order tickets to attractions of interest to avoid disappointment.



FOR MORE INFORMATION, PLEASE VISIT:

Washington, DC Convention and Visitors Bureau

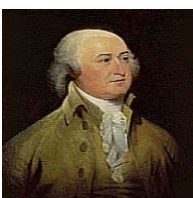
Website: www.washington.org

or

National Park Service

Website: www.nps.gov

Search by DC



BASIC SIGHTSEEING SECURITY GUIDELINES

Many of the monuments and memorials have heightened security.



The following items and/or activities are prohibited within many of these areas including but not limited to :

Smoking

Eating including the bringing of food items to the monument

Drinking (except water in a CLEAR PLASTIC container)

Guns and/or ammunition

Knives

Aerosol cans or mace

Baggage or packages larger than 18" x 16" x 8"

Strollers

Animals



There is NO storage provided by the National Park Service in most locations. Please make your own arrangements to store your personal items prior to arriving at any monument.



ATTRACTIONS OF INTEREST IN OR NEAR WASHINGTON, DC

- Arlington National Cemetery
- Embassy Row
- Ford's theater/Peterson House
- International Spy Museum
- Kennedy Center
- Library of Congress
- Mount Vernon
- National Archives
- National Gallery of Art
- Pentagon
- Presidential Memorials
 - FDR Memorial
 - Jefferson Memorial
 - Lincoln Memorial
- Shenandoah National Park (Skyline Drive)
- Smithsonian Institution
 - Composed of 9 research centers, the National Zoo and 19 museums including:
 - Air and Space Museum
 - American Art Gallery
 - American History
 - National Portrait Gallery
 - Natural History
- US Bureau of Printing and Engraving
- US Capitol, Capitol Visitor's Center
- US Holocaust Museum
- US Supreme Court
- War Memorials including
 - Korean War Veterans Memorial
 - Vietnam Veterans Memorial
 - Iwo Jima Memorial
 - World War II Memorial
- Washington Monument
- Washington National Cathedral
- White House

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